

# VOLKSWAGEN

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## Volkswagen Group – Deliveries to customers

| Deliveries to customers <u>by markets</u> | Feb. 2021      | Feb. 2020      | Delta (%)    | Jan. – Feb. 2021 | Jan. – Feb. 2020 | Delta (%)   |
|---|----------------|----------------|--------------|------------------|------------------|-------------|
| Western Europe                            | 206,300        | 263,700        | -21.7        | 406,300          | 541,400          | -24.9       |
| Central and Eastern Europe                | 55,800         | 56,700         | -1.6         | 106,200          | 110,200          | -3.6        |
| North America                             | 66,300         | 70,700         | -6.3         | 127,300          | 138,200          | -7.9        |
| South America                             | 43,600         | 46,100         | -5.4         | 87,500           | 92,300           | -5.2        |
| China (incl. HK)                          | 226,500        | 60,900         | +271.8       | 645,600          | 404,300          | +59.7       |
| Asia-Pacific Rest                         | 22,900         | 20,500         | +11.6        | 44,900           | 41,700           | +7.8        |
| Middle East/Africa                        | 30,300         | 27,600         | +9.6         | 58,500           | 55,000           | +6.4        |
| <b>Worldwide</b>                          | <b>651,600</b> | <b>546,100</b> | <b>+19.3</b> | <b>1,476,400</b> | <b>1,383,000</b> | <b>+6.8</b> |

| Deliveries to customers <u>by brands</u> | Feb. 2021      | Feb. 2020      | Delta (%)    | Jan. – Feb. 2021 | Jan. – Feb. 2020 | Delta (%)   |
|--|----------------|----------------|--------------|------------------|------------------|-------------|
| Volkswagen Passenger Cars                | 349,800        | 270,000        | +29.5        | 835,600          | 755,600          | +10.6       |
| Audi                                     | 121,800        | 92,900         | +31.1        | 277,600          | 240,200          | +15.5       |
| ŠKODA                                    | 75,800         | 73,500         | +3.1         | 152,200          | 160,700          | -5.3        |
| SEAT                                     | 36,300         | 44,900         | -19.2        | 73,500           | 94,300           | -22.1       |
| Porsche                                  | 19,500         | 14,600         | +33.3        | 43,900           | 34,500           | +27.3       |
| Volkswagen Commercial Vehicles           | 27,000         | 32,500         | -17.0        | 53,600           | 64,700           | -17.1       |
| MAN                                      | 11,900         | 9,800          | +20.7        | 22,800           | 18,100           | +26.0       |
| Scania                                   | 7,900          | 6,400          | +24.1        | 13,600           | 11,800           | +15.4       |
| Others*                                  | 1,600          | 1,400          | +15.8        | 3,600            | 3,000            | +18.8       |
| <b>Volkswagen Group (total)</b>          | <b>651,600</b> | <b>546,100</b> | <b>+19.3</b> | <b>1,476,400</b> | <b>1,383,000</b> | <b>+6.8</b> |

\*Others includes Bentley, Lamborghini and Bugatti