

# VOLKSWAGEN

AKTIENGESELLSCHAFT

## Volkswagen Group – Deliveries to customers

| Deliveries to customers <u>by markets</u> | Jul. 2020      | Jul. 2019      | Delta (%)   | Jan. – Jul. 2020 | Jan. – Jul. 2019 | Delta (%)    |
|---|----------------|----------------|-------------|------------------|------------------|--------------|
| Western Europe                            | 321,300        | 327,700        | -1.9        | 1,570,100        | 2,327,000        | -32.5        |
| Central and Eastern Europe                | 71,900         | 67,000         | 7.2         | 357,300          | 465,100          | -23.2        |
| North America                             | 67,800         | 80,800         | -16.0       | 407,800          | 541,300          | -24.7        |
| South America                             | 44,800         | 52,900         | -15.4       | 235,100          | 336,300          | -30.1        |
| China (incl. HK)                          | 328,500        | 313,400        | 4.8         | 1,919,400        | 2,230,000        | -13.9        |
| Asia-Pacific Rest                         | 22,600         | 21,200         | 6.4         | 141,000          | 162,000          | -12.9        |
| Middle East/Africa                        | 28,900         | 24,100         | 19.6        | 148,200          | 190,800          | -22.3        |
| <b>Worldwide</b>                          | <b>885,700</b> | <b>887,100</b> | <b>-0.2</b> | <b>4,778,900</b> | <b>6,252,500</b> | <b>-23.6</b> |

| Deliveries to customers <u>by brands</u> | Jul. 2020      | Jul. 2019      | Delta (%)   | Jan. – Jul. 2020 | Jan. – Jul. 2019 | Delta (%)    |
|--|----------------|----------------|-------------|------------------|------------------|--------------|
| Volkswagen Passenger Cars                | 483,800        | 489,000        | -1.1        | 2,682,700        | 3,487,200        | -23.1        |
| Audi                                     | 161,300        | 155,400        | 3.8         | 868,500          | 1,061,600        | -18.2        |
| ŠKODA                                    | 108,500        | 102,700        | 5.6         | 535,200          | 723,700          | -26.0        |
| SEAT                                     | 48,200         | 55,200         | -12.7       | 241,600          | 369,500          | -34.6        |
| Porsche                                  | 27,200         | 23,100         | 17.8        | 144,100          | 156,500          | -7.9         |
| Volkswagen Commercial Vehicles           | 38,100         | 40,800         | -6.5        | 201,700          | 300,300          | -32.8        |
| MAN                                      | 11,300         | 11,500         | -1.6        | 58,600           | 83,300           | -29.6        |
| Scania                                   | 5,800          | 8,100          | -28.0       | 36,200           | 59,600           | -39.2        |
| Others*                                  | 1,600          | 1,400          | 13.8        | 10,100           | 10,800           | -6.4         |
| <b>Volkswagen Group (total)</b>          | <b>885,700</b> | <b>887,100</b> | <b>-0.2</b> | <b>4,778,900</b> | <b>6,252,500</b> | <b>-23.6</b> |

\*Others includes Bentley, Lamborghini and Bugatti