

VOLKSWAGEN

AKTIENGESELLSCHAFT

Volkswagen Group – Deliveries to customers

| Deliveries to customers by <u>markets</u> | June 2020 | June 2019 | Delta (%) | Apr. – June 2020 | Apr. – June 2019 | Delta (%) | Jan. – June 2020 | Jan. – June 2019 | Delta (%) |
|---|----------------|----------------|--------------|------------------|------------------|--------------|------------------|------------------|--------------|
| Western Europe | 255,200 | 364,000 | -29.9 | 478,500 | 1,034,500 | -53.8 | 1,248,700 | 1,999,400 | -37.5 |
| Central and Eastern Europe | 59,800 | 71,000 | -15.8 | 121,100 | 211,000 | -42.6 | 285,500 | 398,100 | -28.3 |
| North America | 62,300 | 80,700 | -22.8 | 151,300 | 243,900 | -38.0 | 340,000 | 460,600 | -26.2 |
| South America | 35,500 | 48,600 | -27.0 | 63,400 | 151,900 | -58.3 | 190,400 | 283,400 | -32.8 |
| China (incl. HK) | 341,000 | 354,800 | -3.9 | 976,900 | 970,000 | +0.7 | 1,590,800 | 1,916,600 | -17.0 |
| Asia-Pacific Rest | 26,700 | 26,600 | +0.2 | 55,200 | 69,200 | -20.3 | 118,400 | 140,700 | -15.9 |
| Middle East/Africa | 23,500 | 28,700 | -18.0 | 40,600 | 79,300 | -48.7 | 119,300 | 166,600 | -28.4 |
| Worldwide | 804,100 | 974,400 | -17.5 | 1,887,100 | 2,759,800 | -31.6 | 3,893,100 | 5,365,300 | -27.4 |

| Deliveries to customers by <u>brands</u> | June 2020 | June 2019 | Delta (%) | Apr. – June 2020 | Apr. – June 2019 | Delta (%) | Jan. – June 2020 | Jan. – June 2019 | Delta (%) |
|--|----------------|----------------|--------------|------------------|------------------|--------------|------------------|------------------|--------------|
| Volkswagen Passenger Cars | 447,100 | 542,300 | -17.6 | 1,107,400 | 1,541,800 | -28.2 | 2,198,900 | 2,998,200 | -26.7 |
| Audi | 153,300 | 166,700 | -8.1 | 354,200 | 458,900 | -22.8 | 707,200 | 906,200 | -22.0 |
| ŠKODA | 94,600 | 112,600 | -16.0 | 193,800 | 313,300 | -38.1 | 426,700 | 620,900 | -31.3 |
| SEAT | 34,100 | 57,300 | -40.5 | 63,100 | 162,700 | -61.2 | 193,400 | 314,300 | -38.5 |
| Porsche | 25,800 | 26,300 | -1.8 | 63,800 | 77,800 | -17.9 | 117,000 | 133,500 | -12.4 |
| Volkswagen Commercial Vehicles | 32,900 | 44,600 | -26.2 | 68,800 | 134,000 | -48.7 | 163,600 | 259,600 | -37.0 |
| MAN | 8,900 | 13,400 | -33.3 | 19,500 | 38,200 | -49.0 | 47,300 | 71,800 | -34.1 |
| Scania | 5,600 | 9,500 | -41.3 | 12,300 | 27,900 | -56.2 | 30,400 | 51,500 | -40.9 |
| Others* | 1,800 | 1,700 | +2.8 | 4,100 | 5,100 | -18.8 | 8,500 | 9,400 | -9.4 |
| Volkswagen Group (total) | 804,100 | 974,400 | -17.5 | 1,887,100 | 2,759,800 | -31.6 | 3,893,100 | 5,365,300 | -27.4 |

*Others includes Bentley, Lamborghini and Bugatti